

COMPANY PROFILE PRESENTATION

COMPANY PROFILE



"Comfort that Connects, Solutions that Sustain."

www.welkinairtech.com

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We are confident of providing solution for any type of air conditioning needs of customers and back-up support for their existing systems.





COMPANY PROFILE PRESENTATION

About Company

With over a decade of experience, Welkin Airtech Pvt. Ltd. is a leading provider of HVAC solutions for residential and commercial clients. Our certified team excels in the installation, commissioning, operation, and maintenance of a wide range of air conditioning systems. We are committed to delivering quality workmanship, energy-efficient solutions, and timely project completion. Customer satisfaction is our priority, and we work closely with you to meet your unique needs. As a professionally managed company, we handle turnkey projects seamlessly, ensuring a smooth experience. Contact us today to discover how we can enhance your comfort and efficiency!

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OUR ACHIEVEMENTS



100+ Clients Served

Welkin Airtech is proud to have catered to over 100 clients .. Our diverse portfolio reflects our commitment to delivering tailored HVAC solutions that meet the unique needs of each client.



10+ Year Of Expertise

With a decade of experience in the HVAC industry, Welkin Airtech has honed its skills and knowledge to deliver exceptional solutions tailored to client needs.



450+ Projects Executed

Pan India Services - Proudly catering to over 150 clients across India

Mission

At Welkin Airtech Pvt. Ltd., our mission is to continually innovate and improve energy-efficient solutions, reducing commercial energy consumption by, and minimizing environmental impact through cutting-edge technology, expert services, and collaborative partnerships.

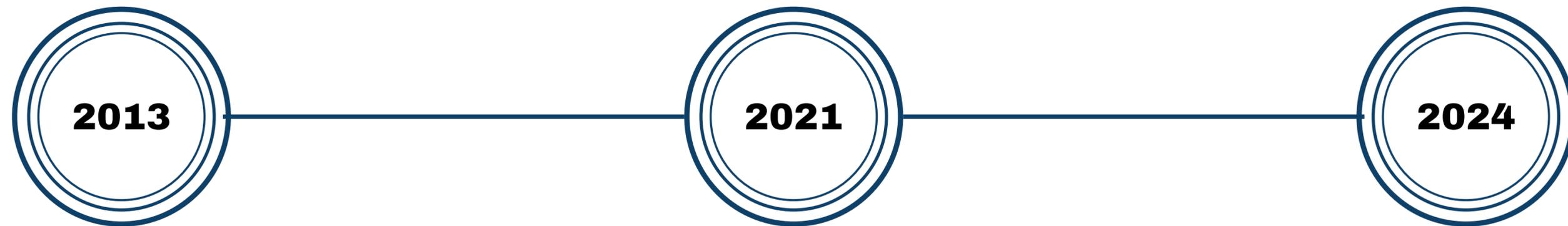
Vision

Empowering sustainable commercial spaces by revolutionizing energy efficiency, reducing environmental footprint, and enhancing profitability for a better tomorrow.



**Our
Value**

Milestones



"Founding Year -
Welkin Airtech Pvt Ltd"

"Executed 100 Projects
in One Year"

"Pan India Services -
Proudly catering to over
150 clients across India"

Our Team



**SUBHASH
KAMBOJ**

—
Founder &
Managing Director



**MAHINDER
KAMBOJ**

—
Managing &
Finance Director



**MUNISH
KUMAR**

—
General Manager

Trust yourself. You can do this.

As CEO of Welkin Airtech, I am dedicated to enhancing our culture and client experience. Our motto, "Trust Yourself; You Can Do It," empowers each team member to embrace challenges and drive innovation.

Together, we foster a supportive environment that promotes personal growth and collective success, ensuring we deliver the best HVAC solutions for our clients. Let's achieve great things together!

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Subhash Kamboj

Mahinder Kamboj

FINANCE DIRECTOR



As Managing Partner of Finance and Management at Welkin Airtech, I prioritize robust financial strategies to drive growth and sustainability.

By implementing effective budgeting and cash flow management, we ensure operational excellence and deliver outstanding value to our clients, fostering a secure future for all.



Munish Kumar

GENERAL MANAGER

At Welkin Airtech, we're dedicated to delivering exceptional HVAC solutions that enhance the comfort, productivity, and well-being of our clients.

I'm proud to lead a team that shares my passion for delivering exceptional HVAC experiences. Together, we're shaping a better future for our clients, communities, and the environment.



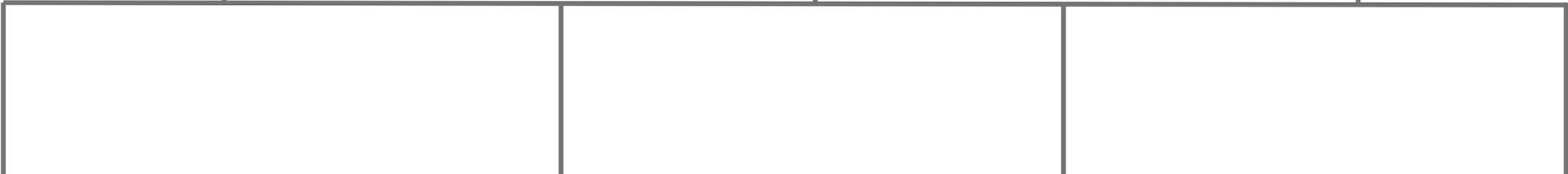
Improving system performance and efficiency.

SYSTEM OPTIMIZATION



Comprehensive assessments and efficiency solutions to reduce energy consumption.

ENERGY AUDITS



INSTALLATION OF NEW SYSTEMS

Chiller plants, cooling towers, pumps, air handling units (AHUs), fan coil units (FCUs), and more.



REPLACEMENT AND UPGRADATION

Modernization of chiller plants and associated equipment.



DIRECT EXPANSION SYSTEMS

Installation of VRVs, ductable ACs, cassette ACs, and high-wall units.



INDOOR AIR QUALITY SOLUTIONS

Enhancing air quality for healthier environments.

COMPANY PROFILE PRESENTATION

Business Strategy

STRATEGY

Our business strategy combines energy efficiency with a client-centered approach, elevating us beyond traditional methods. We leverage cutting-edge technologies and sustainable materials to optimize system design and enhance indoor air quality. By engaging the community and partnering with local organizations, we drive awareness and support for our innovative HVAC solutions.



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The Process - PDCA (Plan, Do, Check, Act)

1

PLAN

Identify improvement areas, set clear objectives for energy efficiency, and create a detailed action plan.

2

DO

Implement the plan on a small scale, upgrading equipment and monitoring challenges and successes closely.

3

CHECK

Evaluate results against objectives, analyzing energy usage and feedback to identify areas for further improvement.

4

ACT

Decide to standardize successes or adjust strategies, share findings, and restart the improvement cycle.



Market Analysis



Adopting a customer-centric approach with one-stop solutions positions HVAC vendors for success. By prioritizing customer needs and offering integrated services, they can enhance satisfaction and foster long-term relationships.



Innovation in the HVAC industry is at its peak, driven by smart technologies, sustainability efforts, and a focus on improving indoor air quality. These advancements not only enhance system performance but also align with evolving consumer expectations and regulatory standards.



Strong financial management is essential for HVAC vendors seeking growth and success. By mastering budgeting, cash flow management, and cost analysis, they can enhance profitability and navigate challenges effectively.



Benefits

Benefits of Partnering with Welkin Airtech

- **Cutting-Edge Technology**
- **Comprehensive Solutions**
- **Expert Support**
- **Customized Solutions**
- **Sustainability Focus**
- **Training and Resources**
- **Reliable Performance**
- **Strong Warranty and Support**
- **Competitive Pricing**
- **Market Insights**

Partnering with Welkin Airtech not only enhances your offerings but also supports your growth in the HVAC industry.

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POLICY

Customer Satisfaction:

We are committed to delivering exceptional customer experiences and ensuring complete satisfaction with our products and services. Our goal is to build long-term relationships with our customers, founded on trust, quality, and reliability. We always believe in **PDCA (Plan, Do, Check & Act.)**, which is a great tool to eliminate the dis-comfort and un-satisfaction of our customers.

Energy Efficiency:

We recognize the vital role of energy efficiency in minimizing environmental impact and fostering sustainable practices. This policy affirms our commitment to providing energy-efficient solutions and promoting eco-friendly operations. We will continuously upgrade our tools and machinery to align with our long-term goals, ensuring a sustainable future for all.

Health & Safety:

We prioritize the health, safety, and well-being of our employees, customers, and the communities we serve. This policy outlines our commitment to maintaining a safe and healthy work environment.



OUR ASSOCIATED PARTNERS

These partnerships enhance our ability to deliver cutting-edge technology, exceptional quality, and energy-efficient products, ensuring our clients receive the best in comfort and sustainability.



CARRIER

A pioneer in HVAC, known for innovative solutions and energy-efficient systems.



CARRIER MIDEA

A global leader in home appliances and HVAC, committed to sustainability and advanced technology.



EDGETECH

Specializes in energy-efficient building solutions, enhancing indoor comfort and reducing environmental impact.

OUR CLIENTS

awfis **accenture**



H&M



SELECT
CITYWALK
Go Shopping!

tcs

**TATA
CONSULTANCY
SERVICES**



**Prestige
GROUP**

Add Prestige to your life

ICICI Bank



cognizant

SITA



BD

REBIT

रिजर्व बैंक
सूचना प्रौद्योगिकी प्राइवेट लिमिटेड
Reserve Bank
Information Technology Pvt. Ltd

Godrej interio



COMPANY PROFILE PRESENTATION

Let's Connect With Us!

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Thank you for exploring Welkin Airtech. We appreciate your support and look forward to serving you with exceptional HVAC solutions and fostering lasting relationships.

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